

# Executive Recruitment Specialists



# Leaders in executive search

Stone Executive leads the way in providing effective search and selection for private and public sector organisations across a broad range of industries.

As one of the UK's most respected executive headhunters, we handle executive recruitment for clients in every major sector. We work with global corporations, public sector and not-for-profit agencies, plus a great many SMEs and family-owned businesses across diverse industries. And whatever the challenge, our aim is always to deliver a solution that gives our clients a genuine edge in an increasingly competitive environment.

From our regional offices, our network of relationships and contacts reaches right across the UK and beyond. And though we're able to provide the support and resources you'd associate with a larger firm, we also offer the personal service and attention to detail you'd expect from a smaller organisation. It's a very powerful combination.

All our executive headhunters have a wealth of commercial experience and possess unrivalled insight into their specialist sectors. By working closely to their markets, they can track the performance of key individuals and identify the next generation of business leaders - enabling our clients to connect with the very best people in their industry.

Our philosophy of working with just a small number of clients within each sector means our executive headhunters are able to offer a truly bespoke, consultative service. We greatly value the relationships we have with our clients and our candidates, and our commitment to supporting their needs has a genuine impact on their ability to thrive in today's challenging economic climate.

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I've found Stone Executive to be a fantastic source of resource, and have always been confident with the swift and attentive service and the quality of candidacy that they propose.

**Mark Norfolk**  
The Private Clinic,  
Head of Clinical Services

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# Reasons to appoint us

Stone Executive adds value in two distinct way – by providing highly cost-effective recruitment solutions, and by identifying and attracting candidates of the very highest calibre. Our ability to engage with professionals on the upward curve of their career path enables our clients to recruit leaders with the drive and vision to deliver short-term impact and long-term value.

Our expertise spans a broad range of industries and functional sectors and we are a preferred executive search firm for a wide variety of companies. By consistently producing results for both clients and candidates, we have grown organically to become one of the leading search firms in the UK. And our success in expanding our operations throughout the downturn is testament to our hard work, attention to detail, and above all, our ability to deliver.

➤ [Find out more here](#)

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I have always found Stone Executive to be true professionals in all my dealings with them. Their personal integrity is unquestionable and I would recommend their services to anybody looking for an exceptional recruitment service.

**John Rider**

McInerney Holdings Plc,  
Construction Director

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- Our mission is to help our clients attract executives and senior managers with a proven track-record of success at the very highest level – high calibre professionals at the pinnacle of their chosen sector or functional area.
- Our vision is to be recognised as the market leader in executive search and selection, providing efficient, innovative recruitment solutions to UK and international clients across a broad range of specialist sectors.
- Our approach is to work in partnership both with our clients and our candidates. By taking an open and honest approach and spending time to fully understand the aims and aspirations of each party, we are able to identify individuals that meet even the most challenging requirements, and at the same time help our candidates maximise their potential.
- Our recruitment solutions are designed to create short-term impact and deliver long-term value. With unrivalled knowledge of the markets we operate in, and access to a network of contacts that spans many of the world's most successful organisations, we are in a unique position to connect talent with opportunity.
- Our business is built on our core values of trust, integrity, transparency and complete discretion at all times.

# Industries & Functions

Stone Executive has a wealth of expertise across a broad range of industry sectors. Our industry practices are well supported by consultants who focus on key functional positions, together with sub-sector experts who bring detailed knowledge of their individual niches.

## › Industry Practices

Stone Executive works closely with clients across a wide variety of industry sectors.

- Business & Professional Services
- Consumer Goods & Services
- Education
- Energy & Natural Resources
- Financial Services
- Health & Social Care
- Industrial
- Public Sector & Not-for-Profit
- Technology

› Find out more here

## › Functional Practices

Our functional practice works closely with our industry sector practice and sub-sector specialists.

- Board & CEO
- Corporate Communications
- Financial Management
- Human Resources
- IT Leadership
- Legal & Company Secretarial
- Procurement & Supply Chain
- Sales & Marketing

› Find out more here

# Client services

Our search and recruitment operations are largely focussed around senior and middle management positions, whilst our functional experts are well equipped to identify and recruit leading talent for board-level and functional leadership roles both within the UK and internationally.

➤ [Find out more here](#)

## ➤ Business Brokerage

Our Business Brokerage service brings together companies seeking acquisitions, with business owners seeking or considering exit.

## ➤ Board Chairman & NED

We recognise that search and selection for Board and CEO positions requires a different approach to other forms of recruitment. At this level it's about bringing together companies and individuals that share similar values and aspirations, and it's about offering candidates the right challenge.

## ➤ Candidate Assessment

When working on any recruitment assignment, a search is of course merely the first step in a longer process, and many clients also draw on our experience in executive candidate assessment.

## ➤ Executive Headhunting

Although Stone Executive offers a broad range of recruitment services, our primary methodology is executive headhunting. This highly specialised discipline involves identifying senior executives with a proven track-record at the very highest level.

## ➤ Executive Search

Our unique ability to identify and attract the most sought-after individuals within a wide range of markets has placed us at the forefront of the executive search industry. That success is a direct result of our integrity, our professionalism and expertise, and our commitment to delivering the very best for our clients.

## ➤ Referencing

Appointing a senior executive whose career history reveals significant deficiencies or inconsistencies can result in serious financial and reputational risk to a business. At Stone Executive, we consider comprehensive candidate referencing to be a critical part of the executive recruitment process, and every senior appointment is subject to extensive due diligence.

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I personally have always found Stone Executive to be professional, helpful, efficient and above all thorough in respect of introducing appropriate candidates.

Whenever I am struggling to fill a senior vacancy I know I can turn to Stone Executive to assist.

Dr Tony Romero  
Cygnet Healthcare, Chief Executive

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# Executive headhunting

Whether your objective is to drive efficiency or promote growth, to consolidate or diversify, we'll quickly source talented leaders with the expertise and experience to deliver bottom-line impact and help you achieve your ambitions.

All our executive search consultants are experienced at working at the most senior level and always operate with absolute discretion. By bringing together talented individuals and challenging opportunities, we create exceptional value both for candidates and clients.

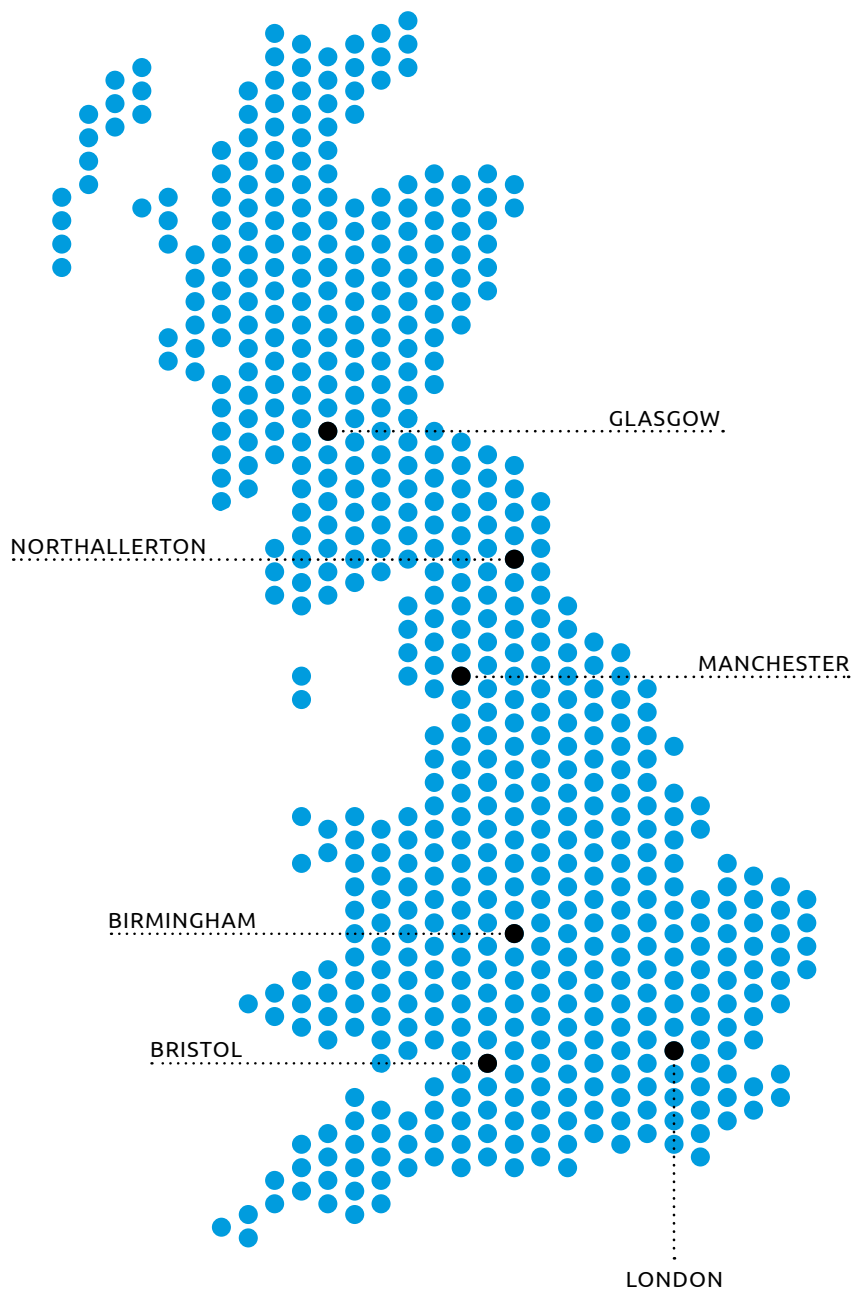
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Stone Executive worked tirelessly to achieve our goal, selecting the highest standard candidates cut down on wasted interview time and headaches. They dealt with our assignment in the most professional and confidential manner so you know your business integrity remains intact.

**Mike Higginson**  
Select Healthcare Group,  
Operations Director

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# Local presence, national reach



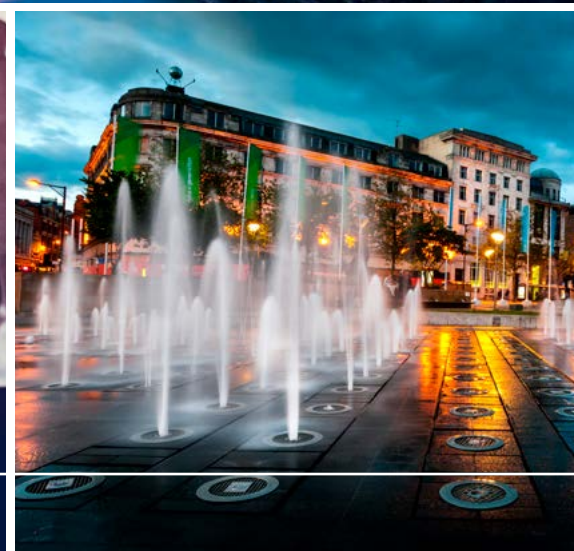
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Stone Executive have done a fantastic job for us in finding the right person for a business critical role of Director of Business Development. They have been thorough, professional and patient throughout and I would have no hesitation in recommending them.

James Taylor  
Superstars, Managing Director

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Stone Executive took me all the way through the recruitment process from initial telephone interview, interview preparation and contract negotiation. I have worked with many recruitment companies in the past but I found that Stone Executive were by far superior due to the constant communication, advice and motivation. Indeed, I very much felt that Stone Executive were there to represent me as much as the recruiting company.

I would not hesitate to recommend Stone Executive to anyone who would listen.

**Marc Craddock**  
Charnwood Pub Company,  
Managing Director

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# Contact us

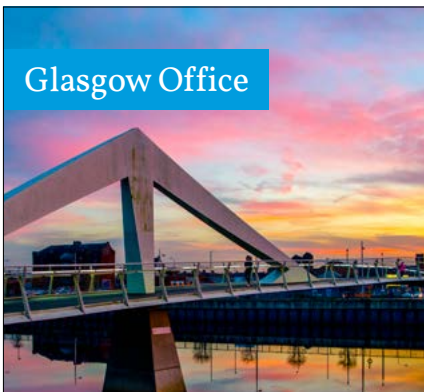
## Birmingham Office



Quayside Tower  
Broad Street  
Birmingham  
B1 2HF

**T** 0121 737 1635 . **F** 0870 130 3985  
**E** birmingham@stoneexecutive.co.uk

## Glasgow Office



151 West George Street  
Glasgow  
G2 2JJ

**T** 0141 3409 952 . **F** 0870 130 3985  
**E** glasgow@stoneexecutive.co.uk

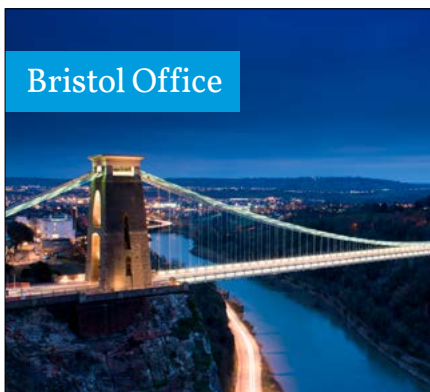
## Manchester Office



Peter House  
Oxford Street  
Manchester  
M1 5AN

**T** 0161 433 8960 . **F** 0870 130 3985  
**E** manchester@stoneexecutive.co.uk

## Bristol Office



Friary  
Temple Quay  
Bristol  
BS1 6EA

**T** 0117 345 9872 . **F** 0870 130 3985  
**E** bristol@stoneexecutive.co.uk

## London Office



Second Floor  
Berkeley Square House  
Berkeley Square  
London  
W1J 6BD

**T** 020 7127 4322 . **F** 0870 130 3985  
**E** london@stoneexecutive.co.uk

## Northallerton Office



1-2 Johns Court  
Crabtree Hall Business Centre  
Northallerton  
North Yorkshire  
DL7 9NY

**T** 01609 749 102 . **F** 0870 130 3985  
**E** northallerton@stoneexecutive.co.uk